



ICONIO BAGNATO

HOSPITALITY CONSULTING EXPERT,
CEO & FOUNDER |

MANAGING DIRECTOR |

CLUSTER GENERAL MANAGER |


I am a qualified hotel managing director and cluster general manager with several years of experience.


Founder and CEO of a consulting agency in the hospitality industry.


Strong innovative and analytical skills.


Team leader with an eye for detail.

Founder & Owner of new-opening JATU RETREAT in Calabria.

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 iconio@soulgreenhospitality.com

 Milano | Calabria - Vibo Valentia

 soulgreenhospitality.com

SKILLS

- Project Management Tools
- Strong Communication
- Revenue Management
- F&B Management
- Accounting & Finance
- Sales & Marketing
- Team Leader

EDUCATION

Alma Mater Studiorum-Università di
Bologna

Bachelor in Tourism Economy
01/10/2003 - 23/03/2007

University of Barcelona (Spain)
Socrates Erasmus Program 01/10/2006-
31/01/2007

University of Barcelona (Spain)
Socrates Erasmus Program
01/10/2006-31/01/2007

OWNER & FOUNDER

JATU RETREAT

www.jaturetreat.com

New Opening 2024

- Luxury Country house with private pool, set in a 8-hectare estate facing the tyrrhenian sea, not far away from the historical center of Tropea
- Private exclusive rent
- Events & customized experiences

CEO & FOUNDER

'SOUL GREEN HOSPITALITY' Italian Hospitality Consulting Agency
www.soulgreenhospitality.com

2022 - Actual

- Agency for hotellerie consulting | Revenue Management | Sales & Marketing Strategies | F&B Development | Outlets - Restaurants - Bars Opening | Start-Up projects | HR Projects | Guest Experience Development

OWNER PARTNER & MANAGING DIRECTOR

INFINITY RESORT **, Tropea (VV)**
www.infinitytropea.com

2023 - Actual

RM pass

International yield management

master by Accor group, 2013

Soft skills training Accor

Time management, planning, people

management, 2014

Finance master NH hotel group

P&L, BP, Forecast, 2018

Italian Association Sommelier – 3° level

Driving License - B

LANGUAGE

English

Spanish

CLUSTER GENERAL MANAGER

at Mediterranean Hospitality srl

working for:

- Villa Paola, Tropea *****
- Capovaticano Resort Thalasso SPA ****
- Baia del Sole Resort, Tropea ****

2019 - 2023

- Develop and cultivate a positive work environment by promoting great service, company culture and vision, and team learning and development
- Supports Hotel Managers in daily activities
- Review and implement efficient procedures to ensure objectives are maximized
- Propose budgets
- Spread CEs
- Monitor the economic-financial performance of the 3 properties
- ...

GENERAL MANAGER

- STRAF Hotel & Bar ****, Milano 2018 - 2019
- Juventus Football Club, J Hotel project, Torino 2018
- NH Palazzo Moscova ****, Milano 2016 - 2017
- NH Collection Porta Nuova, Milano

2016 - 2019

OPERATION MANAGER

Mgallery Capovaticano resort ****L, Tropea #123

2012- 2015

FOM & RESERVATION MANAGER

Mgallery Capovaticano resort ****L, Tropea #123

2010 - 2011

FOM & EVENTS MANAGER - POPILIA COUNTRY RESORT **, W**

FRONT OFFICE AGENT - HOTEL CLUB CAPO SANT'IRENE, W

STAGE IN USA FOOD COMMERCE COMPANY

“MEDITERRANEAN FOODS USA” - NEW YORK – USA